



Pasco Reading Group VI (Virtual)

Focus: Financial Literacy

Participants will be able to:

- Examine the concept of Financial Literacy by reading and discussing the book.
- Practice articulating thoughts and emotions by responding to prompts that relate character experiences to their own lives.

Materials:

- *Black Buck* by Mateo Askaripour

Procedures:

Intro: Begin session with a brief introduction on the background and purpose of the reading group as well as the expected conduct of those involved, reminding participants that every feeling is valid and to be respectful of those with differing opinions and beliefs. Encourage everyone to participate in whatever way makes them feel comfortable. Introduce the representative from the school of social work, who will briefly discuss their role and ability to recommend additional resources to participants based on identified needs that may arise from the anxiety.

Session Activity: Book Discussion. Begin the discussion with a brief overview of the main title for this session *Black Buck*.

Then propose the following questions to participants:

1. Consider the following passage from *Black Buck*:

opportunity means change. An opportunity means action. But most of all, an opportunity stops so many people from beginning anything. Back then, I was no different.

Have you ever had an opportunity that you were scared to take, or even ended up not taking because you feared failing? Or, if it was not failure you feared, did you fear the change that came with the opportunity?

2. Read the following passage from Black Buck:

Everyone thinks the key to succeeding in sales is motivation. Wrong. Motivation fades overdosing on Viagra.

Have you ever had an experience where motivation only carried you so far? Or an experience where inspiration and innovation helped you succeed?

3. In the book, Black Buck, the following quote is said:

No matter how much it hurts, never let short-term frustration disrupt long-term gain. Sales is a marathon, not a sprint.

How could this advice apply to other parts of your life? For example, when thinking of your personal finances, how could short-term frustrations in your life disrupt your long-term financial plans/goals?

the questions as a guide to focus the conversation. A presenter not currently leading the discussion should take observation notes examining how much engagement each question elicits as well as how often participant responses reference the title under discussion. Towards the last ten minutes of the session, wrap up the discussion with a final overview of the title and the concept

Conclusion: Thank participants for attending the session. Encourage everyone to complete a